ADVOCACY TOOLS

Engaging in advocacy doesn't have to be difficult; these tools can help you connect with your community and your elected officials. Utilize the following tips, templates, and examples and tailor them to fit your message and achieve your goal.

VIRTUAL EVENT PLANNING TIPS

As our nation continues to grapple with the unprecedented COVID-19 health crisis, it is essential that previously planned in-person events for Week Without Violence shift to virtual education and activation of our communities. Several paid platforms -- like GoToMeeting, Mailchimp, Google Hangouts, and others -- are offering free trials right now to nonprofits in response to COVID-19. Zoom, for example, has a free option that will allow you to host a group of up to 100 for 40 minutes, and Adobe Connect is currently offering a free 90-day trial. For more information on accessing the free Adobe Connect trial, contact Matt Preiss (mpreiss@ywca.org). Platforms like Zoom or Adobe Connect are available for hosting video conferences, some of which also have unique features conducive to building more engaging trainings. For example Zoom offers "breakout rooms" for participants to separate into small group discussions as well as screen sharing for workshop leaders to present PowerPoint and other multimedia. Please note, it is important to test any platform ahead of time and understand existing logistical limitations like whether there is a cap on the number of participants.

We encourage you to continue sharing your own ideas for virtual events within the new <u>Week</u> <u>Without Violence Community</u> on the intranet. If you have any questions about the suggestions below, would like to be connected to YWCAs already planning some of these strategies, or need additional help transitioning from in-person to virtual events, YWCA USA staff are available to assist you. Email <u>weekwithoutviolence@ywca.org</u>.

HOW TO HOST A VIRTUAL COMMUNITY FORUM

Community forums serve as opportunities to uplift the voices of women of color leaders and experts, to host critical discussions around issues impacting our communities, and to empower our communities with information, tools, and resources to end gender-based violence and support survivors; and to highlight key messages from YWomenVote to mobilize our constituents to vote in the 2020 election. Given COVID-19, this year advocates are turning to virtual or online community forums to continue to host these important discussions. A virtual community forum can take many forms -- for example, it can look like a webinar or briefing, a panel discussion or town hall, a learning session, a Q&A with experts or candidates, or a workshop. No matter what you call your event, or how you structure it, a virtual community forum can be an effective way for your YWCA to engage your community in Week Without Violence this year.

KEY BENEFITS & CHALLENGES

Benefits:

- Raise the profile of your YWCA in your community
- Deepen relationships with elected officials, sponsors, and partner organizations
- Fundraising opportunity through event sponsorship
- Educate candidates on issues of importance to your community and your YWCA
- Educate, register, and mobilize voters in your community

Challenges:

- Heavier lift and time consuming to plan
 & manage
- Moderate to high level of technical sophistication
- Maintaining 501(c)(3) nonpartisanship

TIPS & TRICKS

GOALS

Setting goals for an event will enable you to measure success. Consider setting numeric goals (i.e. audience turnout, funds raised, actions taken) as well as nonnumeric goals (i.e. to educate the community about institutional and genderbased violence, to raise awareness about Week Without Violence, to celebrate a local elected official signing the Week Without

Violence Proclamation). For example, setting a goal to have 150 people to attend your virtual forum or have 50 people take action to support the VAWA, provides a clear statement of what you are trying to accomplish that can guide your planning decisions.

LOGISTICS

Type of event. Will your forum be structured more as a webinar or briefing? A panel discussion or town hall? A learning session, Q&A, or workshop? The format depends, in part, on whether your goal is

to educate or motivate. If your goal is to educate, a forum or panel discussion is an engaging way to provide information. A single-focused speaker or group of speakers, or a screening of a video about gender-based violence, allows for an emotional presentation that will motivate your audience. A virtual town hall allows community

members to hear and share thoughts with community leaders. Potential speakers include experts in gender-based violence, YWCA staff, local or community leaders, local college or university professors, or elected officials.

- Public or private. Determine whether you want your event to be open to the public, or to be a private affair.
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provides a bigger pool for resources and potential attendees. It can also result in a more balanced or diverse perspective.

Moreover, working with other organizations represents a great opportunity to build and maintain coalitions. If you do co-sponsor your event, make sure that you have the same goals.

As you undertake your planning, make sure to center the voices and experiences of survivors and acknowledge that experiences vary based on gender, race, socio-economic status, sexual identity, and ability. Especially as we look to solutions for issues impacting survivors, it's important for us to listen to the wants and needs of those who are most directly impacted.

Create an event description and secure your speakers. Early in your planning process, develop a description of the forum that can be used when conducting your outreach to potential speakers, sponsors, and partner organizations, and can later form the basis of your official event

invitation.

- Make a list of who you'd like to speak at your forum and use the event description to invite them to participate.
- Remember that your speakers do not have to be national political figures or celebrities. Consider inviting direct service staff, program participants, community leaders, local candidates for office, local news anchors, etc., to speak at your event and provide their perspective.
- Platform. Choosing the right platform for your Week Without Violence virtual event depends on who you'd like to attend and the environment you want to create. Ask yourself the following questions:

- How many attendees are you expecting?
- How will participants engage with the speaker?
- o How many attendees are you expecting?
- How will participants engage with the speaker?
- How will participants engage with each other?
- What preparation do participants need in order to use the virtual platform?
- How will materials be shared with participants before, during, and after the sessions?
- What will your community norms be, and how much control do you want over their adherence?
- How can you build an agenda that balances content sharing, engagement, and time in front of a computer to keep participants engaged?
- **Design a promotional graphic for your forum**. Design a graphic that you and your
 event partners can share to promote
 participation in your event, using free graphic
 design software like <u>Canva</u> to get started.
 Encourage your partners to share the
 promotional materials you've developed with
 their network of staff, followers, clients,
 supporters, etc.
- Familiarize yourself with the platform and test in advance. Ideally, you will host a training (or at least a run through) for your staff and event speakers on how to use the platform prior to your event. Consider also sending instructions for how to use the platform via email to your event attendees in advance of the event and have someone on hand who is especially familiar with the

- platform and can handle questions or troubleshoot during the event.
- Set up a registration form for RSVPs. While it's often easiest to set up an RSVP through the platform you will be using for the event, you can also use free services such as Eventbrite or Google Forms to set up an event registration form. Just make sure to collect contact information (most likely, email addresses) from those who register to enable follow up communications about the event.

PUBLICITY

- Know Your Audience. Not every event is of interest to every audience. Before you develop your publicity plan, decide who you want to attend your event.
- Personal or public. If you are hosting a small private party, personal invitations are the only "publicity" you will need. These can take the form of phone calls, e-invites, or written notes.
 - If you are planning for a large audience, newsletters, email, Facebook events, and community event calendars can all prove useful. The personalized event page you receive when registering your event at <u>Week Without Violence</u> can also be incredibly useful in promoting your event.

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- Paid advertising. If your YWCA has funds at its disposal, consider using paid advertising for event promotion. Knowing your intended audience will ensure that resources are targeted and well spent.
- Know Your Event. If you are hosting a large public event, make sure you have planned it to be interesting to the general public. What is unique about your event? Different angles

will help you to catch the interest of potential attendees and the media who can help raise awareness about racial justice and your event.

Decide on your "look". All your materials should have a consistent theme and share similar design

elements that highlight the message of your event. Make sure to include a link to your registration form. Consider using free graphic design software like <u>Canva</u> to design your own graphics or use these <u>YWCA</u> template social media graphics. You can download <u>promotional materials</u> for use in your publicity in your Week Without Violence digital toolkit.

- ➤ The Five W's: In everything you produce flyers, posters, e-invites, news alerts, event listings you must have the correct 5 W's:
 - o Who will be speaking?
 - What will they be addressing?
 - o When will it happen?

- o Where will it take place?
- o Why are you sponsoring the event?
- Make Your PR Plan. Having focused on your audience and your event, and designed your promotional materials, you are now ready to make your publicity plan. Calendarize all relevant deadlines, e.g., for publications, as well as "lead times" required for design and distribution of invitations.

DON'T FORGET: Once you've determined logistics, return to your Week Without Violence account to register your event. Registered events will appear on our event map and will help us show the depth and breadth of support around the country for ending gender-based violence. Plus, all registered events receive a unique, customizable mini site (including a unique URL!) to use in event promotion!

Promote your event.

Consider promoting the event through your website, newsletter, social media, and email to community partners or coalition listservs, and encourage your event partners and sponsors to share the promotional materials with their network, as well. If it makes sense in your community, consider

printing the graphic and pinning it to community bulletin boards in places of business that remain open and frequented like grocery stores, coffee shops, and laundromats.

PRE-EVENT

- Develop a run of show. A run-of-show helps to ensure an organized and timely program. Share the goals of your event, discussion questions, and clear presentation requests with your speakers in advance of the event.
 - To prepare event support staff, make sure to designate roles ahead of time,

- *i.e.* someone to: run the technology during the event, pass along audience-generated questions to the moderator, share information and resources via the chat, run any multimedia components, track the time, *etc*.
- To prepare your speakers, consider including the questions your event moderator will ask within the run-ofshow and send the run-of-show to speakers as far in advance as possible.
- Send important details to participants. In advance of the event, send detailed instructions for how to join the event and use the platform, as well as the contact information for someone who will serve as your "IT expert" to handle questions and troubleshoot as needed during the event.

THE EVENT

- Introductions and opening remarks. As your participants get settled, take the opportunity to welcome and thank them. It's important to acknowledge the time and effort people make to show up let them know it's appreciated.
 - Introduce yourself what YWCA is, what Week Without Violence is, and why you are holding an event — with a few brief comments reminding attendees of the importance of ending gender-based violence.
 - If you notice any local elected officials, community leaders, or other key individuals, introduce them and thank them for their attendance.
 - In your opening remarks, briefly explain the format of the event so that people

- know what to expect and how long they might be there. Also, inform participants how they can share questions, comments, or ideas they have during the presentation or to bring up during a group discussion, if applicable.
- Presentation. Follow your run-ofshow to ensure an organized and timely program.
- Group Discussion. An important part of many events is the time when individuals can share ideas. Leave ample time for Q&A / group discussion and suggestions for individual action to follow the presentation.
 - Have a few pre-planned topics or questions. If everyone seems to have something to contribute, you can scale back to focus on a few central points. On the other hand, you can use a question or idea as a way to elicit a response.
 - Stick to a time limit. If you hit your time limit and there are still questions and responses, take one last question.
- Take Action. One of the most important parts of your event is encouraging your attendees to take action to end gender-based violence and support survivors.
 - Invite your attendees to take action to end gender-based violence and support survivors.
 Some ideas include taking urging policymakers to support full funding of the Violence Against Women Act and the Family

Violence Prevention and Services Act through letters, phone calls, or through <u>YWCA's online Action</u> Center.

- Wrapping Up. At the end of your event, it is a good idea to give a short concluding address.
 - Thank everyone again for attending and be sure to remind them to sign up for the <u>YWCA Action Center</u> and to receive updates from you about future events and actions to end gender-based violence and support survivors.
 - This is also a good time to let people know about all the great work your YWCA has been doing and what is coming in the future.

AFTER THE EVENT

- After the event, pull together your team. Evaluate whether you achieved your goals and what you would do the same/differently next time. Celebrate a job well done!
- Use your registration list. The registration list from your event becomes one of your most valuable organizing tools. That list contains the names of people you already knew were inspired to become supporters of YWCA, someone you met whom you had not worked with before, a key leader in your community, or an organization you can ally with in the future. For your next event, invite them and ask them to bring a friend!
- Follow up with your attendees. Include a

- "call to action" in some way before too much time passes. If it was a small event, give everyone on your list a call or send an email or note. If you had a large event, choose a select number of people to contact. Tell attendees how glad you are that they participated and ask for feedback on the event. If you already have plans for another event, give them a heads-up and ask if they will commit to being there.
- Week Without Violence and your event are powerful because they inspire people in your community. You can share news about your event with your community, suggest ways that people can get involved in ending gender-based violence and supporting survivors in your community, and provide a

YWCA USA would love to hear more about your event! Share livestreams and quotes from your event with us and we will elevate your work on social media and the YWCA USA website.

way for them to get in touch with you. Send a letter-to-the-editor to your local newspaper.

REPORT BACK

Don't forget to let YWCA USA know how your event went by filling out the report back form about your event on your dashboard. Your feedback helps us highlight the amazing work YWCAs are doing across the country!

HOW TO ORGANIZE A VIRTUAL VOTER REGISTRATION / GOTV DRIVE: PHONE/TEXT BANKING

Phone/text banking serves as an opportunity to empower our communities with timely voting information, tools, and resources; to reach program participants and voters who may not have reliable broadband internet access; and to highlight key messages from YWomenVote that help mobilize our constituents to participate in the 2020 election.

KEY BENEFITS & CHALLENGES

Benefits:

- Raise the profile of your YWCA in your community
- Deepen relationships with partner organizations
- Educate, register, and mobilize voters in your community
- Mobilize current & former program participants
- Mobilize community members who do not have with unreliable internet access
- Well-suited as a volunteer activity

Challenges:

- Potential costs associated with securing access to voter contact lists partnerships are key!
- Moderate to high level of technical sophistication
- Managing volunteers & tracking progress
- Maintaining 501(c)(3) nonpartisanship

NOTE: Election canvassing (including in-person, via phone, and via text) can pose a unique potential threat to survivors of intimate partner violence. **A few reminders about communicating with individuals who may be survivors of intimate partner violence:**

- Canvassers are often hired by a specific issue campaign, organization, candidate, or political party, and therefore target relevant party members as well as individuals who voted in the last election.
- When using a pre-written script or designing your own, make sure you are not identifying a potential voter as being a member of a party, a supporter of a candidate, or as a voter in a previous election. If an abuser hears or reads that a survivor is involved in political activism, the survivor may be subjected to more abuse.
- Keep your message general and simply ask individuals if they are registered to vote and if they plan to vote on Election Day, thereby providing survivors with deniability if needed.

TIPS AND TRICKS

LOGISTICS

- Decide upon your approach to contacting voters. Consider the following questions as you decide:
 - Will you be hosting your event in English or in another language spoken by your community?
 - Will you be hosting a phone bank, text bank, or both?
 - What makes the most sense for your community?
 - How much time do you have available?
 One benefit of texting is that you may be able to reach more people in a given period of time, but it might not be as effective as good old-fashioned, human-to-human conversations.
 - Do you need access to a database of phone numbers for your event? If so, see the partnership suggestions below.
 - Would a relational organizing approach to contacting voters work for your YWCA? A relational organizing approach might look like asking staff to call ten current or former program participants with whom they've worked. Or it might look like asking volunteers to text 20 friends, clients, family members, neighbors, or colleagues with timely voting information during a specific "day of action."

REMEMBER: YWCA is a 501(c)(3) organization, so YWCAs may not target any voter registration efforts at members of a particular political party.

 Are there ways for you to focus your outreach on breaking down barriers to voting? For example, you might consider encouraging volunteers to contact people they know who face particular barriers to voting—a cousin who recently turned 18 and hasn't voted before, a friend who just earned her U.S. citizenship.

A relational organizing approach capitalizes on the strength of your staff and volunteers' existing relationships and might be a lighter lift for your YWCA. In contracts, an approach that utilizes voter databases might be a heavier lift to set up and manage, but it would allow you to target specific neighborhoods, communities, or groups, such as unregistered voters.

Partner with an organization that has access to a phone / text banking platform.

If you decided against a relational approach in favor of a more traditional text or phone banking event, you will likely need to obtain access to a database of voter phone numbers. Unfortunately accessing such databases usually costs considerable money. Consider partnering with you state or local League of Women Voters, State Voices Table, or another GOTV-focused group to find a partner willing to cost-share around this resource or share access to their voter contact lists.

- Decide which platform you will use.
 - If you are partnering with another organization to access voter contact information, explore whether you can also utilize their text/phone banking platform.
 - Research popular peer-to-peer texting platforms like <u>Hustle</u> and <u>ThruText</u> and phone banking platforms like <u>CallHub</u>, <u>OpenVPB</u>, and <u>HubDialer</u>-- to understand costs, features, and limitations.

Determine the time and scope of your phone and/or text banking event(s).

- Will you encourage phone/text banking in advance of your state's voter registration deadline, perhaps on National Voter Registration Day (September 22), to remind potential voters to register?
- Will you be doing so during your state's early voting period to provide timely information about absentee and early in-person voting?

REMEMBER: there are primary and general elections, with different deadlines for each.

- Will you be running a phone/text banking event the week before the election reminding voters of polling hours, locations, and election protection hotlines?
- Decide whether you have the capacity (and volunteer availability) to organize only one round of phone/text banking or, ideally, multiple rounds that are tied to critical voting deadlines in your state.

GOALS

> Set reasonable goals and develop a plan.

- How many people do you plan to contact through this activity and how will you track the number reached?
 REMEMBER: It takes less time for a volunteer to send a pre-written text than to complete a phone call.
- Make sure the goals you set are Specific, Measurable, Achievable, Relevant, and Time-bound ("SMART" goals). Example: Reach 200 voters by your state's voter registration deadline or receive 100 commitments to vote by the week before the election.

RECRUIT AND TRAIN VOLUNTEERS

- Once you have your partners, platform, and dates confirmed, you are ready to develop promotional language and materials for your events.
 - Create an event description that can be used in all your promotional outreach as well as an RSVP form that collects contact information that can be used in follow-up communications.
 - Develop a graphic that you and your event partners can share via email and social media. Consider using free graphic design software like <u>Canva</u> to design your own graphics or use these <u>YWCA template social media graphics</u> as a starting point.
 - Encourage your event partners to share the promotional materials you've developed with their network of staff, followers, clients, and supporters, etc.
 - If it makes sense in your community, consider printing the graphic and

pinning it to community bulletin boards in places of business that remain open and frequented like grocery stores, coffee shops, and laundromats.

- n boards o Is there a required training for volunteers to be able to register voters?
 - Is there a way for survivors of violence to register securely and privately?

- Train your volunteers so that they feel comfortable registering voters and confident they are following community registration rules. In your training session:
 - Review the registration site and rules
 - Discuss the importance of voter registration
 - Practice asking people to register

KNOW YOUR STATE'S RULES

- Make sure you and all your voter registration drive volunteers understand your <u>state's rules for voter registration</u> before you start registering voters:
 - How long before the election do voters need to register to be eligible to vote?
 - What is the age requirement for volunteers registering people to vote?
 - Do voters need to declare a party affiliation?
 - What are the rules for people who have been convicted of a felony?
 - How must registration forms be submitted to election officials?
 - What is the required length of residency prior to registering to vote?
 - Are college students eligible to register to vote where they are enrolled?

REMEMBER: Voter registration drives can attract people who were looking for ways to become more involved in your YWCA, or who weren't even aware they would be interested in YWCA. Let people know that your YWCA is looking for extra help—you may end up with more YWCA volunteers!

USE THE RIGHT FORM TO REGISTER VOTERS

- Remember to check with your local election official to see if a county or state-specific form is needed.
- If a specific form is not required, you should be able
- to direct voters to whatever form is provided by your local official OR the <u>national voter registration form</u>.
- If multiple languages are spoken in your area, use links to forms in those languages.

PRE-EVENT

- Create a script for phone/text banking volunteers to follow. Consider the following questions as you develop your script:
 - How should volunteers begin the conversations? How should they introduce themselves?
 - What exactly should volunteers be asking or encouraging? Do you want to focus the message on voter registration? Early voting options? Mobilization and election protection? Make sure to include upcoming deadline and opportunities specific to your state.
 - Should you be providing the script in languages other than English?
 - Consider creating your own script that best serves your community and goals, or utilize sample scripts developed by

nonprofits—like <u>this phone script from VoteRunLead</u>, <u>this phone script from NonprofitVOTE</u>.

- Establish a system for tracking progress.
 - Many popular phone/text banking platforms will automatically track volunteer participation and progress.
 - You will need to find another way to log completed interactions if you adopt a relational organizing approach to your event.
 - Consider creating a brief survey through a free survey platform like Google Forms or SurveyMonkey and strongly encourage your event participants to log their interactions using the survey.
- Send important details to volunteers in advance. Make sure to include:
 - Copies of phone and text scripts;
 - Detailed instructions for how to use the platform;
 - Instructions on how to log their calls / text; and
 - Contact information for someone who will serve as your "IT expert" to handle questions and troubleshoot during the event.

THE EVENT

- Host a video call or pre-record a welcome video to open the text/phone banking event. Use the video call or pre-recorded video to:
 - Welcome and thank your volunteers;
 - Explain the importance of voting to your YWCA;

- Get your volunteers pumped to take action; and
- Provide important instructions for making calls/text and tracking progress.

REMEMBER: Keep it personal – talk to people about why voting is important to your community.

Keep track of information so you can follow up with voters before the next election. The people you register will be natural targets for your Get Out the Vote (GOTV) work next fall!

FOLLOW-UP

A good GOTV campaign stays in touch with the people it has registered throughout the year. Contact newly registered voters a few weeks after they register to ensure that they received a registration confirmation, know the date of upcoming elections, know where to vote, and what to bring to the polls.

REPORT BACK

Don't forget to let YWCA USA know how your voter registration drive went by filling out the report back form about your event on your dashboard. Your feedback helps us highlight the amazing work YWCAs are doing across the country!

SOME IMPORTANT RULES AROUND VOTER ENGAGEMENT



The IRS clearly states that 501(c)(3) organizations may conduct voter engagement or connect with candidates on a nonpartisan basis. This includes encouraging voter participation, educating voters, and talking to candidates about issues. Below are guidelines for YWCAs in conducting activities during the 2019 election season.

As 501(c)(3) organizations, YWCAs can:

- Promote or conduct voter registration
- 2. Educate voters on the where, when, and how of voting
- 3. Encourage and remind people to vote
- 4. Encourage staff to serve on Election Day as a poll worker, translator, or other nonpartisan volunteer
- 5. Distribute nonpartisan sample ballots, candidate questionnaires, or voter guides
- 6. Host or co-sponsor a candidate forum (the forum must be open to all candidates, conducted in a balanced way, and include a

nonpartisan panel of questioners)

- 7. Hold a voter education event
- 8. Educate the candidates on your issues
- 9. Continue issue advocacy during an election
- 10. Support or oppose ballot measures as a lobbying activity (subject to normal lobbying limits)
- 11. Conduct nonpartisan training on issues and organizing skills
- 12. Allow staff to participate as individuals in political campaigns, on their own time and not as representatives of the organization

YWCAs may NOT conduct *partisan* activities to support or oppose any candidate for public office, including:

- Endorsing a candidate
- 2. Contributing to a candidate or party. This includes "in-kind" contributions such as publicity, staff time, and use of facilities or assets, *unless* those resources are made equally available to all candidates at their fair market value
- 3. Rating candidates on who is most favorable to your issue(s)

For more information about YWCA's Voter Engagement and resources for 2020, please join the <u>Voter Engagement Intranet Community</u>.

Have more questions about the do's and don'ts for 501(c)(3)s? Check out this webinar or this resource from Nonprofit Vote. You can also call the Bolder Advocacy hotline at 866-NP-LOBBY (866-675-6229).

HOW TO HOST A VIRTUAL RACE

Virtual races are great way to raise awareness about your YWCA, the impact of gender-based violence in your community, and the 2020 election in a safe, socially-distanced way. Races can also be used as a fundraiser for your organization.

KEY BENEFITS & CHALLENGES

Benefits:

- Raise the profile of your YWCA in your community
- Deepen relationships with partner organizations
- Educate your community about genderbased violence and its impact in your community
- Mobilize current & former program participants
- Mobilize community members who do not have with unreliable internet access
- Well-suited as a volunteer activity

Challenges:

- Potential costs associated with securing promotional items
- Moderate level of technical sophistication
- Managing participants and tracking progress

TIPS & TRICKS

PLAN YOUR RACE

Details:

- Date: Choose a date during Week
 Without Violence that makes sense for
 your location. Or, open up your race so
 that participants can join on any day
 that week.
- Distance: Determine what distance you will have participants run / walk.
 Common distances are 5k and 10k.
- Set reasonable goals. For instance, setting goals around the number of participants or the total amount fundraised will help keep you on track.

- Safety First: Safety is your number one priority for your race. Here are a few pointers:
 - Remind your race participants about health and safety needs, such as social distancing guidelines, masks, and hand sanitizer.

TIP: Set reasonable goals. How many people do you want to register? It is better to be conservative with your goals so you can exceed expectations and grow next year!

Sponsorship: Typically, a road race will cost the amount of money you are charging participants to register.
However, a virtual race doesn't have many costs. If you wish to raise money for your YWCA's other projects to end gender-based violence and support survivors, finding a sponsor may help you cover the costs of your race:

- Go to networking events to meet people. Find out what they do — it might be relevant to your race.
- Post flyers when you're at community locations like supermarkets and banks.
 Promote your event to potential participants and sponsors at the same time.
- Contact local businesses and see if they want to donate money, be listed on promotional materials, or donate stuff for the race goodie bags.
- If you notice teams signing up for the event, approach them and see if they have a company that would like to participate in being a sponsor.
- Post a sponsorship packet on your website.
- Publicity: The internet is the best way to promote your event. Try promoting your event through email blasts, your website, and your social media platforms (e.g. Facebook, Twitter, Instagram). But don't forget advertising in local newspapers and going to other races can also gain additional registrations.

Registration:

 Once race details have been confirmed, you need to offer a way to sign up.
 Cumbersome registrations can turn people away. An online registration system available 24/7 allows racers to

- sign up at their convenience and saves you time. Tools like Eventbrite and Facebook are useful if you are keeping your race simple and are also great for publicizing your event.
- If your event is more about raising awareness than raising funds, you might decide to forego a formal registration. In this case, Eventbrite and Facebook are excellent tools for simply helping to get the word out about your event.
- Design Race Day Shirts: One way to mark your event AND to raise extra funds is to design and sell t-shirts and/or sweatshirts. This is a great way to raise money for your cause without charging a participation fee. Runners/walkers can simply purchase a shirt and then go out and run during Week Without Violence.
- If you're pressed for time: YWCA USA has Week Without Violence merchandise available in the merchandise store for purchase.
- Make sure participants know where to upload their times. Participants need to know where to send and/or post their race times once they finish their race so that you can determine race winners.

TIP: Be ready for participants to email you their compliments and complaints about their experiences as early as the day of the race. Remember to prepare your staff to respond appropriately to both.

RACE DAY / WEEK

- It's time to run! There are lots of ways to engage with your supporters during your race day / week and really form a community around the race, ending genderbased violence, and your YWCA. For instance:
 - Make a race playlist and share it with participants so they can listen while they run.
 - Share race updates through the day / week on social media. If you have any special guests participating, ask them to post live Instagram and/or Facebook stories showing themselves participating.
 - If you also have a fundraising goal, push out fundraising updates during the event. Make sure supporters have a way to donate!
 - Ask participants to wear their shirts and post photos/videos of themselves wearing the shirt and running the race.
 Ask them to tag your organization (and YWCA USA!) in the photos.
 - Keep your shirts available for purchase throughout your event – just in case others want to commemorate the race with a shirt.

AFTER THE EVENT

Thank your participants: Go live on Instagram or Facebook to thank participants, announce the winners (if this

- was a race), and give a final fundraising update at the end of your event.
- Gather photos and videos. Ask participants to send you photos of them participating and/or wearing their commemorative gear. These can be compiled for your later use.

> Send follow-up emails to thank:

- Your participants send an email directing them to race results, where to find your next event, and when more info will be available.
- Your sponsors thank them for their sponsorship and let them know about any future events.
- Post race results and photos. Participants want to see anything associated with the event so they can remember their experience and remember to sign up next year!
- Send medals/awards to race winners.

REPORT BACK

Don't forget to let YWCA USA know how your race went by filling out the report back form about your event on your dashboard. Your feedback helps us highlight the amazing work YWCAs are doing across the country.

TIPS FOR GETTING TO KNOW YOUR POLICYMAKERS

Week Without Violence is a great time to ramp up your advocacy to elected officials.

WHO ARE YOUR ELECTED POLICYMAKERS?

Make a list of the local, state, and federal legislators you want to influence. Make sure you cover the entire area that you serve and where your staff and volunteers live; don't just limit yourself to where your YWCA is physically located. Consider asking members of your board if they have any personal or professional relationships with lawmakers and can help connect you to

TIP: You can find your federal legislators here. Through GovTrack, you can also see their bio, committee assignments, official website, donors, and scores from interest groups on their votes.

them.

- What Do You Know About Them? Learn the basics such as:
 - Which committees do they serve on?
 Prioritize building relationships with lawmakers who serve on key committees.

TIP: For example, Congress'
Appropriation Committees are key to
federal funding decisions. The federal
Judiciary Committees are key on VAWA's
reauthorization. The Senate Banking
Committee determines housing policy.

What is the e-mail and contact information for their staff? On a state and local level, prioritize Chiefs of Staff.
 On a federal level, include key
 Washington, D.C. staff aides who handle health and children's issues, local district directors, and schedulers (Note: D.C.-based legislative staff have a high turnover, so set a reminder to confirm the staff on a regular basis such as every six months).

TIP: YWCA USA can also provide much of this information about Members of Congress.

- o What are their social media channels?
- What biographical information might be important for you to know about them?
- What are their voting records or sponsorships on legislation that is central to your work?

You also need to determine:

- Are they known to your Board members, other senior leadership, or volunteers?
 Do you have people in your network who personally know these legislators?
- What issues do they care most about?
 The answer to this question is essential to know before you meet.

STARTING AND KEEPING A RELATIONSHIP

- After every election, make a point of introducing your YWCA to each newly elected or re-elected legislator by:
 - Sending a letter expressing interest in working together in the years ahead.
 - Providing brief background information, including, for example, your annual report or promotional brochure, along with a standing invitation to visit your local association to see your services.
 - Put the legislator on your outreach list as you would a potential big donor and join their e-newsletter/follow their social media channels.
 - o When you are ready, request a meeting at the legislator's office to discuss your organization, its current situation, future plans, and issues of concern. Consider checking in with your state legislator once a quarter, and at minimum, a month or two before the legislative session begins and once during session.

A member of Congress should meet with representatives of your organization about once a year, and additionally, you should try to interact with their staff at least once a quarter. If you are hoping to meet with the Member of Congress, suggest dates that are during Congressional Recess. Periodic, regular interactions are critical to building relationships, so that Members of Congress take your call or respond to your email when there is a time-sensitive vote or policy ask. The regular check-in can be simply sharing a success story, inviting them to your big fundraising gala, or sharing a publication from YWCA or one of your other professional partners.

FACILITY TOUR

What better way to cultivate a relationship with a policymaker than inviting him or her to see your organization in action? Check out our hosting a legislator how-to guide!



CONTACTING YOUR POLICYMAKERS

While it's important to do whatever you can, given the time you have available, here is what Congressional staff rank as most effective to least effective in terms of making your voice heard:

HOW TO CONTACT YOUR POLICYMAKERS

Personal call or meeting. If someone from

your board/network knows the legislator, you can ask the scheduler to add this person to the legislator's list of supporters whose calls they will return during a set "call time" each day. A request for a call through

heard. Use these tips and tools to ensure that you are using the most effective way of advocating on the issues you care about!

community deserve to be

a personal connection can be key if there is a time-sensitive issue/vote. Otherwise, a personal meeting or facility visit is the most effective way to have the legislator understand your issue. You don't need to know the legislator personally to request a

TIP: A personal meeting or facility tour in the district usually takes at least a month to schedule. If you can meet with your legislator in Washington, D.C. or the state capitol, you can usually get a meeting with the legislator or staff member within 1-2 weeks.

meeting or site visit.

Signed coalition letter. Send a letter signed by a few prominent local organizations (associations, nonprofits, or for-profit companies) with your logos at the top and the signatures of key senior executives. Once you've sent the letter by email to the office, be sure to send it directly

you are addressing and/or District

Your voice and your

to the staff contact responsible for the issue
you are addressing and/or District
Director. You can also link to the

Director. You can also link to the letter on your social media channel and send to the policymaker's account.

Social media messages.

A <u>survey</u> of Congressional staff found that as few as 30 social

media comments were effective to get a lawmaker's attention on a given topic. Check out our <u>Social Media Tools</u> for tips and best practices.

Personal emails to staff with whom you have built relationships or met recently.

Use an eye-catching, or at least clear, subject line. Each day, Congressional staff receive hundreds of e-mails. If you have not yet met with a staff member and there is an urgent reason to get in touch, call the main line and ask for the name and email of the

TIP: Sometimes you will only be given the name, but not the email address. If you are contacting a staffer for your House Member, the standard format is "Firstname.LastName@mail.house.gov" and if they work for your Senator, it is "Firstname_Lastname@Senator'sLastname.senate.gov".

staffer who handles the issue of interest to you.

- Letters on letterhead. Letters from local organizations e-mailed to the right staff member also get noticed. If members of your board or coalition partners are also business owners, encourage them to speak up in that capacity. Personal stories are also very powerful.
- General emails sent through the office's website account are fine but may go to spam. Send directly to individuals as often as possible.
- Scripted calls to the main office line / postcards to offices are among the least effective communications, unless they are received by the office at an extraordinarily

- high volume. Physical mail goes through security and is often delayed. Some offices just count the number of calls they receive but don't take your information.
- Petitions. Please, please know the limits of petitions! Elected officials dismiss messages that aren't confirmed to come from their own constituents. With rare exceptions, the primary purpose of petitions is for the organization to collect your contact information for future use. Sign them if you will but know that your job as an advocate is not done by doing so!

TIP: In addition to building a relationship with the elected official, also try to get to know their local key staff member. For a Member of Congress, that is usually the District Director.



HOSTING A SUCCESSFUL LEGISLATOR SITE VISIT

What better way to cultivate a relationship with a policymaker than inviting him or her to see your organization in action?

Please note YWCA USA can help you turn these visits into <u>virtual</u> meetings. We can help facilitate that meeting on a variety of platforms. YWCA USA is using Zoom, but Members of Congress may require another technology platform. If you do a virtual meeting with your Senators, this is a great opportunity to make this a joint opportunity with your sister associations in the state just as you did with Capitol Hill Day during the national conference. After each meeting, please remember to share your notes that list the Member of Congress, staffer, and any feedback with <u>advocacy@ywca.org</u> so we can track our progress and collective impact.

PLANNING AND ASKING FOR THE SITE VISIT

Identify the correct legislators. In Congress, each of your associations is represented by at least one Representative and two Senators. Even if you have employees or families that you serve from multiple Congressional districts, it is considered bad form for

Members of Congress to host events outside of their district. So, if you have multiple service locations, make sure to provide the opportunity to visit a location in the area they represent.

Inviting a legislator to tour your local YWCA of one of your offsite programs is one of the best ways to show them the impact of our mission to your community.

Identify windows of opportunity. Most groups will plan local events around federal recess periods, particularly around Easter, Memorial Day, July 4th, and the entire month of August. You can see the House schedule here or the Senate schedule here.

> Sending and confirming the invitation.
Their schedules fill up early, particularly around long recess periods, so the invitation should be sent at least three weeks to a month in advance of your preferred date. It is helpful if you provide a few possible dates. For a Senator, they will plan a series of events in the same part of the state when home, so your

willingness to be flexible will be helpful.

After emailing the invitation letter on your official letterhead to the office's scheduler, wait a day or two and then follow up to confirm it was received.

Share a brochure and

relevant materials. Share with the legislator's office by email material about your association, the programs you provide, and information about your impact (employment numbers, a few positive testimonials from women and families served) along with brief information on the policy issue you're interested in having addressed. You can send this in advance of the visit and then

- give to the legislator as "take away" material from the visit.
- weeks before the event, check in with the scheduler to confirm the visit and who will be attending with the member and your cell phone as a contact for that day. When confirming, you can provide map/directions for parking, check on whether the legislator wants it to be open to the media, and provide any bios of the key staff/board members that the legislator will be meeting.
- Work with Communications staff. If you and the legislator agree that at least part of the visit can be open to press, ask the scheduler to connect you with their press secretary. You'll want to do a media advisory, and for your press release, you can ask for a press quote from your legislator. Finally, the visit should be featured on your social media, tagged with the legislator, and included on your website. Consider sharing the opportunity with Board members or prominent supporters. Sometimes the legislator will prefer a behind-the-scenes tour, and then you can highlight the visit afterward on your social media channels, e-newsletters, blogs, and website.

TIP: Remember to have clients who may be in pictures sign waiver forms.

VISIT

 Legislators want to know how your organization impacts the local community. It always helps to have external stakeholders, such as parents, private funders, community or school partners join the visit even for a few minutes to speak in support of your work. Provide a clear timeline of the event and everyone's role in advance.

Highlight the connection between public funding (VAWA/FVPSA/Child Care/Housing, etc.) and the impact your organization has in the local community.

TIP: Be ready to be flexible if the legislator is running late.

- Make the "ask." At some point during the visit, someone (such as a Board member or executive) should ask the legislator about your policy issue. YWCA USA can help work with you to identify a timely and appropriate request. Many legislators will not be experts on your work. Use the time to educate them about the families you serve, the issues you need help addressing, and that you are part of a broader, national YWCA network.
- Draft Timeline of Event (30-60 minutes)

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 Greet the legislator and staff with brief introductions (2-3 minutes)

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 Tour of the facility should begin promptly, and you should be ready to have someone take photos as you show your work in action supporting families (20 minutes)

- Meet with community partners and/or staff to allow the legislator to make remarks, answer questions, and have an open interaction with your stakeholders and their constituents (30 minutes.
- Closing remarks and thank you (2-3 minutes if you want to present a small token of gratitude, it must be under \$50 for Ethics rules.) Don't forget to provide take away materials with your card/contact information included.
- Issue press release or photos/social media

POST-VISIT

- Send a thank you letter shortly after the visit to the scheduler and staffer who accompanied the legislator
- Monitor for any press coverage and share with the legislator's communications staff

GENERAL TIPS

- Plan well in advance.
- Be flexible with dates/times.
- Invite the relevant policy staffer or District Director to accompany the legislator
- Share schedule/flow of event with relevant employees, staff, board members, and the scheduler for the legislator in advance.
- Involve your key cheerleaders in the community whether it is someone who was helped by your association, a board member, or corporate sponsor so the legislator hears about your broader impact.
- ➤ Take the legislator wherever they request (sometimes they will stop to talk to employees in passing, etc.) so make sure everyone is aware that the legislator is visiting and is prepared to answer questions.
- Don't be discouraged if it takes more than one invitation to schedule the visit.
- **Don't assume** they know about your association or your policy issues.

TIPS FOR MEANINGFUL COALITION & BASE BUILDING

REFLECTING ON YWCA'S PLACE AS A LEADER IN THE ANTI-GBV SPACE

As YWCA prepares for Week Without Violence, there is much we can learn from reflecting on our leadership on issues related to gender-based violence and considering whether we are coming from a place of "impacted leadership" or "privileged leadership."

Impacted leadership refers to leadership by those who are, or who have, experiencing the impacts of the issues we are advocating around. In this case, impacted leadership would be leadership by survivors of gender-based violence.

Too often, the people most directly impacted by gender-based violence have been pushed to the margins in the collective conversation around gender-based violence and excluded from conversations about survivors' concerns, needs, and wants.

Privileged leadership comes from people not directly affected by the issues. If you are not a survivor and not directly affected by gender-based violence, you can consider yourself privileged in the anti-violence space.

"Survivor leadership is crucial at this moment. Now is our time to work across the nation to advance survivor justice and shift the narrative around ...violence in America."

-Survivors' Agenda

As leaders, it is incumbent on all of us to consider how we are exercising our leadership. Are we leveraging any privileged leadership we may have to center and support the leadership of those most directly impacted by gender-based violence? Are we intentionally creating space for impacted leadership in our YWCAs and communities?

Meet Your Network Where They Are

As you evaluate how best to engage your network in the 2020 Week Without Violence campaign, consider the preparedness of your existing grassroots network to engage on issues of gender-based violence. Is your network ready to:

- Respect and follow the impacted leadership of others?
- Work with GBV coalition partners?

• Respond to calls to action from GBV coalition partners?

The answer to these and other questions can help you "right-size" your Week Without Violence activities for your network and your community. Your network might benefit most from awareness raising about gender-based violence in general—or they may be ready to participate in hosting a virtual town hall about the impact of COVID-19 on survivors, or to help insure that survivors are able to safely register and vote in your community.

Intentionally and realistically assessing your network's readiness to engage around gender-based violence issues at the outset of your planning can help you engage your network where they are and build your relationship for future efforts—inside and outside of YWCA's national Week Without Violence campaign.

Building Relationships and Trust with Community Partners

Build trust with your allies by showing up for their work in solidarity. As you plan for your upcoming Week Without Violence events, take time to make authentic connections and listen to their experiences. Here are some things you can do to build strong relationships with your community partners:

- Attend a forum, webinar, call, or town hall held by one of your partners
- Participate in a social media "push" by one of your partners
- Read your partner's materials about gender-based violence
- Read out to learn more about the issue and the advocacy your community is already engaged in
- Consider co-convening an event

Remember: showing up only gets you partway. To build meaningful relationships, particularly with individuals and organizations working at the frontlines of justice issues, we must continually center and amplify the experiences of those closest to the issues. Strategies for advocating around ending gender-based violence and supporting survivors are most authentic when they come from survivors themselves.

Consider recruiting community partner—like other service providers, organizations, institutions, or businesses—as potential advocacy allies to expand your YWCA's grassroots network. Working in concert with local organizations and building lasting meaningful relationships with them can support your work for Week Without Violence as well as strengthen your long-term grassroots base-building efforts. Consider reaching out to:

Direct service providers: Look for other groups in your community who focus on providing services to survivors. Learning from these service providers and the people they serve can strengthen your YWCA's efforts.

Community Advocacy Partners: Reach out to groups and organization you have worked within the past for Week Without Violence, Stand Against Racism. Share resources, talk about strategy, and plan shared events.

State, local, and national advocacy organizations: These organizations can provide information and expertise on state and/or federal legislation that will impact survivors, insight into issues facing survivors from various communities, and experience navigating the issues of survivors in various communities in your community, as well as on a national level. Moreover, many of these advocacy organizations will have grassroots networks developed that you may be able to tap into. National organizations often provide general information on issues, analysis of federal legislation and, in some cases, state-level data.